

Client Interview Questions

Have you done any research

Do you have any destinations in mind

What airport do you want to leave from

What is your budget

Are your parents or someone else contributing to the budget

What are some travel dates you want to leave

What's important to you – golf, excursions, tours, adults only

What top 2 destinations do you have in mind

What type of destination wedding do you see yourself having – beach, sunset

How many will attend your wedding

What's your estimated budget

Do you have a specific date for the wedding

Is there a significance to that wedding date

Do you know where you want to go

Are you beach or pool people

How many people do you anticipate traveling

Do you have a passport

Where have you traveled before

Have you traveled together as a couple

What's your dream wedding

What is your dream budget

Who is paying for the wedding

Who do you want to attend

Who do you think will be able to attend

What do you envision your ceremony to be like

Where do you want to honeymoon, how long

What or how do you envision the wedding

Is there a specific reason for the destination you chose

What interests you most when you travel – active, sightseeing, relaxing

What is more important about your wedding

Will there be children present

Have you looked online

What “must haves” does the resort need to offer

Are you looking for a legal or a symbolic ceremony

What does romantic mean to you

How do you envision the perfect honeymoon

What have been your favorite travel experiences so far

Describe a perfect day on your honeymoon

If money wasn't an object, what destination would you choose

What reasons are you choosing a traditional wedding

Describe your wedding day

What is your top priority for your honeymoon – location, resort, room type, destination, experiences

Have you discussed the destination wedding concept with your partner? Tell me your vision for your ceremony

Tell me about the guests – ages, active, partiers, quiet

What new life experiences do you want to accomplish

Have you been to any wedding destination that was ideal for your wedding

Have you considered a cruise wedding or villa

Is this the only trip you're going to take for a few years

Name 3 places you want to go to

Do you have any family or religious traditions you want to uphold

Do you have any medical, physical or dietary issues

Do you know of any guests that do

Do you have a budget in mind for your guests

Do you know if it will be a large or small group

List 3 experiences you would like on your honeymoon – spa, zip lining, scuba diving

Have you contacted any other travel professional(s)

What type of restaurants do you frequent

Describe a nice dinner, evening out

Are you looking for a specific atmosphere – beach, mountains, very quiet intimate

Are you flexible with your dates

Are you looking for a themed wedding

What types of hotels do you usually stay at

Is there a “must do” activity – swim with dolphins, scuba dive

Are you able to get a passport

Are you looking for a pre-set wedding package

Do you want everything customized

How did you meet

What was your first date

What’s the top 3 important things about your ceremony/wedding

Is your passport about to expire?

What is the most adventurous thing you’ve ever done

What are some “wow” factors

What types of restaurants do you go to around home

Have you heard about a honeymoon registry

What’s your fiancée’s name

Have you made any specific plans about your destination wedding that would like to share with me

What was your last vacation

What was the most expensive vacation you’ve taken

